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Adcorp Australia Limited
Half Year Results: FY11
28 February 2011

Sales Turnover	\$86.959M
Operating Revenue	\$14.941M
Revenue Margin	17 %
Net Profit After Tax attributable to the owners of Adcorp Australia Ltd	\$0.771M
Dividend per share fully franked	1cent

Adcorp Australia Limited ABN 72 002 208 915

#### **SYDNEY**

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Advertising and Communications Group Adcorp Australia Limited today announced a half year net profit after tax of \$771,000. A dividend of 1c per share, fully franked, will be paid, the first since 2009's interim payment.

The first half result under Adcorp's new leader and CEO, Matthew Mellor, was achieved during ongoing conditions of recovery in the advertising and communications sector.

The operational and strategic efficiencies achieved following Adcorp's recent restructure, coupled with a refreshed brand which launches to market today, provide significant opportunity for Adcorp to capitalize on new business activity with refreshed brand assets, new talent and a revitalized operation.

Speaking of Adcorp's H1 result, Mellor was encouraged.... 'Our results continue to improve. The refreshed brand better represents Adcorp today and reflects our evolution over the past 28 years. Along with the honing of our skills across key areas such as creative, digital, strategy and media insights, we are positioned to secure our growth and future success.'

Trading conditions remain challenging though there are signs of improvement. The second half has started with a spate of significant natural disasters with floods in Queensland and Victoria and the Christchurch earthquake. In response, Adcorp successfully deployed business continuity strategies to mitigate the worst effects of these events for clients and staff via rerouting of services, supply of additional resources, disaster recovery project planning, and intense client and staff care. Trading in the second half however, may be affected.

Adcorp's energy remains focused on new business opportunities, whilst delivering outstanding work to clients, fulfilling careers to staff, and ongoing value to shareholders.

- ends -

For further information concerning this release, please contact Matthew Mellor, Chief Executive Officer, Adcorp Australia Limited on +61 2 8524 8500.

## APPENDIX 4D HALF-YEAR REPORT

#### 1. Company details

Name of entity:

ABN:

Reporting period:

Previous corresponding period:

**Adcorp Australia Limited** 

72 002 208 915

Half-year ended 31 December 2010

Half-year ended 31 December 2009

#### 2. Results for announcement to the market

Revenues from ordinary activities down 2.6% to \$14,941,000

Profit from ordinary activities after tax attributable to the owners of

Adcorp Australia Limited up 1527.8% to \$771,000

Profit for the period attributable to the owners of Adcorp Australia

Limited up 1527.8% to \$ 771,000

#### Dividends

There were no dividends paid during the current financial period.

#### Comments

The profit for the consolidated entity after providing for income tax and non-controlling interest amounted to \$771,000 (31 December 2009: loss of \$54,000).

For detailed commentary on results for the year, refer to the half-year results announcement preceding this Appendix 4D.

#### 3. NTA backing

Reporting period Previous corresponding period
Net tangible asset backing per ordinary security

Reporting period Previous corresponding period
7.51 cents

### 1. Control gained over entities

Name of entities (or group of entities)

Not applicable.

Date control gained

Contribution of such entities to the reporting entity's profit/(loss) from ordinary activities during the period (where material)

Profit/(loss) from ordinary activities after tax of the

controlled entity (or group of entities) for the whole of the previous corresponding period (where material)

\$

\$

#### 5. Loss of control over entities

Name of entities (or group of entities)

Not applicable.

Date control lost

Contribution of such entities to the reporting entity's profit/(loss) from ordinary activities during the period (where material)

\$ -

Profit/(loss) from ordinary activities after tax of the controlled entity (or group of entities) whilst controlled during the whole of the previous corresponding period (where material)

\$ -

#### 6. Dividends

Current period

There were no dividends paid during the current financial period.

Previous corresponding period

There were no dividends paid during the previous financial period.

#### 7. Dividend reinvestment plans

The following dividend or distribution plans are in operation:

Not applicable.

The last date(s) for receipt of election notices for the dividend or distribution plans:

Not applicable.

#### 8. Details of associates and joint venture entities

	Reporting entity's percentage holding			on to profit/(loss) re material)	
Name of associate / joint venture	Current period	Previous corresponding period	Current period	Previous corresponding period	
Not applicable.	0.00%	0.00%	\$ -	\$ -	
Group's aggregate share of associates and joint venture entities' profit/(loss) (where material) Profit(loss) from ordinary activities before income tax Income tax on operating activities			\$ - \$ -	\$ - \$ -	

#### 9. Foreign entities

Details of origin of accounting standards used in compiling the report:

Adcorp New Zealand Limited and Cutriss Dye Limited - Prepared under the New Zealand equivalents to International Financial Reporting Standards ('NZ IFRS').

#### 10. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The accounts were subject to a review by the auditors and the review report is attached as part of the Interim Report.

#### 11. Attachments

Details of attachments (if any):

The Interim Report of Adcorp Australia Limited for the half-year ended 31 December 2010 is attached.

12. Signed

Signed:

Date: 28 February 2011

Craig McMenamin Company Secretary Sydney

# Adcorp Australia Limited ABN 72 002 208 915

**Interim Report - 31 December 2010** 

## Adcorp Australia Limited Directors' report 31 December 2010

The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'consolidated entity') consisting of Adcorp Australia Limited (referred to hereafter as the 'company' or 'parent entity') and the entities it controlled for the half-year ended 31 December 2010.

#### **Directors**

The following persons were directors of Adcorp Australia Limited during the whole of the financial half-year and up to the date of this report, unless otherwise stated:

Bob Campbell lan Rodwell Matthew Mellor

#### **Principal activities**

During the financial half-year the principal continuing activities of the consolidated entity consisted of:

- Advertising agency services specialising in human resources, real estate government, motor vehicle, education and retail:
- Website design, development and database support services; and
- Digital marketing services and consulting, including supply of web-based products, and strategic employment solutions.

#### **Review of operations**

The profit for the consolidated entity after providing for income tax and non-controlling interest amounted to \$771,000 (31 December 2009: loss of \$54,000).

Our revenues of \$14.941m are down 2.6% on the prior comparative period, impacted by the reduction in Commonwealth Government spending and the loss of two major clients in the Andrews Advertising subsidiary. Revenue margins during the period have remained at a constant at 17% (31 December 2009: 17%).

Expenses have been reduced by \$1.456m from \$15.299m in the prior period, to \$13.843m in the 6 months to December 2010. This is primarily due to labour savings as a result of the restructure which took effect on 1 July.

Client and marketing expenses have increased and include doubtful debt provisions for the Andrews Advertising subsidiary while office and communications costs have decreased as a result of asset impairments made at 30 June 2010, renewal of head office premises lease on more favourable terms and rationalised technology spend.

Cash at 31 December 2010 of \$5.428m is down on the \$10.875m at the end of June 2010 as we settled trade and taxation liabilities during the period. We have a vigilant focus on debtors and adherence to our credit policies and have renewed our Trade Credit Insurance policy for a further 12 months. There has been no change in the ANZ Commercial Bill facility of \$6m which is used for working capital purposes and there were no commercial bill borrowings outstanding on this facility at 31 December 2010.

Resultant net profit after tax and non-controlling interest for the 6 months to December 2010 has increased by 1,527.8% from a loss in the prior comparative period of \$54,000 to a profit of \$771,000.

The management and Board of Adcorp remain resolute in returning the company to a sustainable profit position and reinstating dividend payments to shareholders. Accordingly, the Board has declared an interim dividend of 1 cent per share fully franked as stated in note 7, events occurring after the reporting date (31 December 2009: Nil).

Although challenges in this market sector continue, sentiment particularly in the employment category, has improved.

Our targeted client approach has seen us engage with several new and prospective high-profile clients in commercial and government sectors (winning ANZ Bank's Asia Pacific employment marketing business in October 2010 and the Northern Territory Government Advertising account in November 2010), and we are being invited to pitch more often.

#### **Adcorp Australia Limited Directors' report** 31 December 2010

We remain focussed on engaging clients and new business prospects with additional insight, strategic consulting and increasingly broader advertising solutions for their business.

We offer sector-based advertising services in government and public service; residential and commercial property; retail; and employment and HR. So we have touched a diversity of major industries and environments. This breadth of expertise provides a depth of insight not often found in Australian-owned agencies.

#### Significant changes in the state of affairs

There were no significant changes in the state of affairs of the consolidated entity during the financial half-year.

#### Rounding of amounts

The company is of a kind referred to in Class Order 98/100, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Class Order to the nearest thousand dollars, or in certain cases, the nearest dollar.

#### Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on the following page.

This report is made in accordance with a resolution of directors, pursuant to section 306(3)(a) of the Corporations Act 2001.

On behalf of the directors

Matthew Mellor

Director and Chief Executive Officer

**Bob Campbell** Chairman

28 February 2011 Sydney



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## Auditor's Independence Declaration to the Directors of Adcorp Australia Limited

In relation to our review of the financial report of Adcorp Australia Limited for the half-year ended 31 December 2010, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the *Corporations Act 2001* or any applicable code of professional conduct.

Ernst & Young

Ernst + Young

John Robinson Partner

28 February 2011

## Adcorp Australia Limited Financial report For the half-year ended 31 December 2010

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#### **General information**

The financial report covers Adcorp Australia Limited as a consolidated entity consisting of Adcorp Australia Limited and the entities it controlled. The financial report is presented in Australian dollars, which is Adcorp Australia Limited's functional and presentation currency.

The financial report consists of the financial statements, notes to the financial statements and the directors' declaration.

Adcorp Australia Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Level 1 7 Kelly Street Ultimo NSW 2007

A description of the nature of the consolidated entity's operations and its principal activities are included in the directors' report, which is not part of the financial report.

The financial report was authorised for issue, in accordance with a resolution of directors, on 28 February 2011. The directors have the power to amend and reissue the financial report.

# Adcorp Australia Limited Statement of comprehensive income For the half-year ended 31 December 2010

	Note	Consol 31/12/2010 \$'000	idated 31/12/2009 \$'000
Revenue	3	14,941	15,332
Expenses Client service expenses Administrative expenses Marketing expenses Office and communication expenses Finance costs Impairment of fixed assets	4	(9,249) (711) (1,249) (2,551) (78) (5)	(10,956) (725) (722) (2,887) (9)
Profit before income tax (expense)/benefit		1,098	33
Income tax (expense)/benefit		(356)	3
Profit after income tax (expense)/benefit for the half-year		742	36
Other comprehensive income Foreign currency translation		(216)	49_
Other comprehensive income for the half-year, net of tax		(216)	49
Total comprehensive income for the half-year		526	85
Profit for the half-year is attributable to: Non-controlling interest Owners of Adcorp Australia Limited		(29) 771	90 (54)
		742	36
Total comprehensive income for the half-year is attributable to: Non-controlling interest Owners of Adcorp Australia Limited		(29) 555	90 (5)
		526	85
		Cents	Cents
Basic earnings per share Diluted earnings per share	8 8	1.27 1.27	(0.09) (0.09)

## Adcorp Australia Limited Statement of financial position As at 31 December 2010

	Consolidated	
	31/12/2010	30/06/2010
	\$'000	\$'000
Assets		
Current assets		
Cash and cash equivalents	5,428	10,875
Trade and other receivables	24,410	29,101
Income tax refund due	-	145
Other	356	150
Total current assets	30,194	40,271
Non-current assets		
Property, plant and equipment	1,187	957
Intangibles	3,273	3,330
Deferred tax	1,412	1,264
Total non-current assets	5,872	5,551
Total assets	36,066	45,822
Liabilities		
Current liabilities		
Trade and other payables	26,148	35,974
Income tax	257	471
Provisions	645	1,061
Total current liabilities	27,050	37,506
Non-current liabilities		
Deferred tax	53	33
Provisions	548	394
Total non-current liabilities	601	427
Total liabilities	27,651	37,933
Net assets	8,415	7,889
Facility		
Equity Contributed equity	28,894	28,894
Reserves	(514)	(298)
Accumulated losses	(19,986)	(20,757)
Equity attributable to the owners of Adcorp Australia Limited	8,394	7,839
Non-controlling interest	21	50
Total equity	8,415	7,889

# Adcorp Australia Limited Statement of changes in equity For the half-year ended 31 December 2010

	Contributed equity \$'000	Reserves \$'000	Accumulated losses \$'000	Non- controlling interest \$'000	Total equity \$'000
Consolidated Balance at 1 July 2009	28,894	(388)	(13,619)	274	15,161
Other comprehensive income for the half-year, net of tax Profit after income tax (expense)/benefit for the half-	-	49	-	-	49
year			(54)	90	36
Total comprehensive income for the half-year	-	49	(54)	90	85
Transactions with owners in their capacity as owners: Dividends paid	<u> </u>	<u> </u>		(261)	(261)
Balance at 31 December 2009	28,894	(339)	(13,673)	103	14,985
Consolidated	Contributed equity \$'000	Reserves \$'000	Accumulated losses \$'000	Non- controlling interest \$'000	Total equity \$'000
Balance at 1 July 2010	28,894	(298)	(20,757)	50	7,889
Other comprehensive income for the half-year, net of tax Profit after income tax (expense)/benefit for the half-	-	(216)	-	-	(216)
year			771	(29)	742
Total comprehensive income for the half-year	<u> </u> .	(216)	771	(29)	526
Balance at 31 December 2010	28,894	(514)	(19,986)	21	8,415

### Adcorp Australia Limited Statement of cash flows For the half-year ended 31 December 2010

	Note	Conso 31/12/2010 \$'000	lidated 31/12/2009 \$'000
Cash flows from operating activities			
Receipts from customers (inclusive of GST)		103,388	92,659
Payments to suppliers and employees (inclusive of GST)		(108,013)	(93,250)
		(4,625)	(591)
Interest received		157	96
Interest and other finance costs paid		(78)	-
Income taxes paid		(283)	(13)
Net cash used in operating activities		(4,829)	(508)
Cash flows from investing activities Payments for property, plant and equipment Payments for intangibles Payments for security deposits Proceeds from sale of property, plant and equipment		(405) (210) (11) 8	(29) (203) - -
Net cash used in investing activities		(618)	(232)
Cash flows from financing activities Minority dividends paid			(120)
Net cash used in financing activities			(120)
Net decrease in cash and cash equivalents		(5,447)	(860)
Cash and cash equivalents at the beginning of the financial half-year  Effects of exchange rate changes on cash		10,875	5,768 27
Life Cla of exchange rate changes on cash			
Cash and cash equivalents at the end of the financial half-year		5,428	4,935

#### Note 1. Significant accounting policies

These general purpose financial statements for the interim half-year reporting period ended 31 December 2010 have been prepared in accordance with Australian Accounting Standard AASB 134 'Interim Financial Reporting' and the Corporations Act 2001.

These general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 30 June 2010 and any public announcements made by the company during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period.

#### New, revised or amending Accounting Standards and Interpretations adopted

The consolidated entity has adopted all of the new, revised or amending Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new, revised or amending Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

Any significant impact on the accounting policies of the consolidated entity from the adoption of these Accounting Standards and Interpretations are disclosed in the relevant accounting policy.

The adoption of these Accounting Standards and Interpretations did not have any impact on the financial performance or position of the consolidated entity. The following Accounting Standards and Interpretations are most relevant to the consolidated entity:

AASB 2009-5 Amendments to Australian Accounting Standards arising from the Annual Improvements Project

The consolidated entity has applied AASB 2009-5 amendments from 1 July 2010. The amendments result in some accounting changes for presentation, recognition or measurement purposes, while some amendments that relate to terminology and editorial changes had no or minimal effect on accounting. The main changes were:

AASB 101 'Presentation of Financial Statements' - classification is not affected by the terms of a liability that could be settled by the issuance of equity instruments at the option of the counterparty;

AASB 107 'Statement of Cash Flows' - only expenditure that results in a recognised asset can be classified as a cash flow from investing activities;

AASB 117 'Leases' - removal of specific guidance on classifying land as a lease;

AASB 118 'Revenue' - provides additional guidance to determine whether an entity is acting as a principal or agent; and AASB 136 'Impairment of Assets' - clarifies that the largest unit permitted for allocating goodwill, acquired in a business combination, is the operating segment as defined in AASB 8 'Operating Segments' before aggregation for reporting purposes.

AASB 2010-3 Amendments to Australian Accounting Standards arising from the Annual Improvements Project

The consolidated entity has applied AASB 2010-3 amendments from 1 July 2010. The amendments result in some accounting changes for presentation, recognition or measurement purposes, while some amendments that relate to terminology and editorial changes had no or minimal effect on accounting. The main changes were:

AASB 127 'Consolidated and Separate Financial Statements' ('AASB 127') and AASB 3 Business Combinations ('AASB 3') - clarifies that contingent consideration from a business combination that occurred before the effective date of revised AASB 3 is not restated; the scope of the measurement choices of non-controlling interest is limited at proportionate share of net assets in the event of liquidation; requires an entity in a business combination to account for the replacement of acquiree's share-based payment transactions, unreplaced and voluntarily replaced, by splitting between consideration and post combination expenses.

#### Note 2. Operating segments

#### Identification of reportable operating segments

The consolidated entity has identified its operating segments based on the internal reports that are reviewed and used by the Board (the chief operating decision maker ('CODM')) in assessing performance and determining the allocation of resources.

The operating segments are identified based on the comparative geographical products and services, production process, regulatory environment and the separate identification of assets reported to the Board on a monthly basis.

#### Types of products and services

A further assessment is conducted based on the revenue and profit contribution by each segment to the consolidated entity's result. Segments identified as meeting any of the 3 thresholds below, have been separately reported:

Reported revenue Greater than or equal to 10% of total combined revenues of the consolidated entity
Reported profit or loss Greater than or equal to 10% of the greater of (i) total profitable entities or (ii) total

loss-making entities

Assets Greater than or equal to 10% of combined assets of the consolidated entity

#### Intersegment transactions

Intersegment transactions were made at market rates. Intersegment transactions are eliminated on consolidation.

#### Corporate charges

Corporate charges comprise non-segmental expenses such as Head Office expenses and are allocated to each segment in proportion to the labour and billings of that segment.

#### Inter-entity sales

Inter-entity sales are recognised based on a set standard cost.

#### Intersegment loans

Loans between Australia and New Zealand operating segments arise through transfer of funds to meet respective working capital payments, are non-interest bearing and do not have any other transaction charges attached.

#### Income tax expense

Income tax expense is calculated based on the segment operating profit using a notional 30% rate (2009: 30%).

#### Major customers

There are no significant customers in any reported segment that comprise greater than 10% of the segments aggregated revenues.

## Note 2. Operating segments (continued)

Operating segment information

	Australia	New Zealand		Consolidated
31/12/2010	\$'000	\$'000	\$'000	\$'000
Revenue				
Sales to external customers	13,254	1,486	_	14,740
Total sales revenue	13,254	1,486	-	14,740
Other income	158	43	_	201
Total revenue	13,412	1,529		14,941
Segment result	1,118	257	-	1,375
Depreciation and amortisation	(266)	(85)	-	(351)
Impairment of assets	(5)	-	-	(5)
Interest revenue	136	21	-	157
Finance costs	(78)			(78)
Profit before income tax				
expense	905	193	_	1,098
Income tax expense				(356)
Profit after income tax				
expense				742
Assets				
Segment assets	30,744	3,910	_	34,654
Unallocated assets:				
Deferred tax asset				1,412
Total assets				36,066
Total assets includes:				
Acquisition of non-current				
assets	620			620
Liabilities				
Segment liabilities	26,705	893		27,598
Unallocated liabilities:				
Deferred tax liability				53
Total liabilities				27,651

## Note 2. Operating segments (continued)

31/12/2009	Australia \$'000	New Zealand \$'000	Intersegment eliminations/ unallocated \$'000	Consolidated \$'000
Revenue				
Sales to external customers	13,591	1,645		15,236
Total sales revenue	13,591	1,645	-	15,236
Other income  Total revenue	78 13,669	1,663		96 15,332
Total revenue	13,009	1,003		15,332
Segment result	471	107	(86)	492
Depreciation and amortisation	(447)	(99)	-	(546)
Interest revenue	78	18	_	96
Finance costs	(9)			(9)
Profit/(loss) before income				
tax benefit	93	26	(86)	33
Income tax benefit				3
Profit after income tax benefit				36
30/06/2010				
Assets				
Segment assets	40,003	4,555	_	44,558
Unallocated assets:				
Deferred tax asset				1,264
Total assets				45,822
Liabilities				
Segment liabilities	36,441	1,459	_	37,900
Unallocated liabilities:				01,000
Deferred tax liability				33
Total liabilities				37,933
Note 3. Revenue				
			Conso	lidated
			31/12/2010	31/12/2009
			\$'000	\$'000
Sales revenue			–	
Operating revenues			14,740	15,236
Other revenue				
Interest			157	96
Rent			44	-
			201	96
Revenue			14,941	15,332

### Note 4. Expenses

	Conso 31/12/2010 \$'000	lidated 31/12/2009 \$'000
Profit before income tax includes the following specific expenses:		
Depreciation Plant and equipment Office equipment	85 76	291 
Total depreciation	161	291
Amortisation Software licences Customer list	141 49	216 39
Total amortisation	190	255
Total depreciation and amortisation	351	546
Impairment Office equipment	5	
Finance costs Interest and finance charges paid/payable	78	9
Net foreign exchange loss Net foreign exchange loss	8	3
Superannuation expense Defined contribution superannuation expense	611	815
Employee benefits expense Employee benefits expense	8,641	10,250

### Note 5. Equity - dividends

There were no dividends paid during the current or previous financial half-year.

### Note 6. Contingent liabilities

The consolidated entity has given bank guarantees in relation to leased premises and accreditation.

	Consolidated	
	31/12/2010 \$'000	30/06/2010 \$'000
Bank guarantees	1,218	1,101

### Note 7. Events occurring after the reporting date

Subsequent to the Balance Sheet date, the Board has declared a fully franked interim dividend of 1 cent per share.

No other matter or circumstance has arisen since 31 December 2010 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

#### Note 8. Earnings per share

	Conso 31/12/2010 \$'000	lidated 31/12/2009 \$'000
Profit after income tax Non-controlling interest	742 29	36 (90)
Profit after income tax attributable to the owners of Adcorp Australia Limited	771	(54)
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share	60,676,602	60,676,602
Weighted average number of ordinary shares used in calculating diluted earnings per share	60,676,602	60,676,602
	Cents	Cents
Basic earnings per share Diluted earnings per share	1.27 1.27	(0.09) (0.09)

#### Note 9. Comparative information

Comparatives have been restated in the statement of comprehensive income and statement of cash flows to agree to the full year financial statements format.

## Adcorp Australia Limited Directors' declaration

In the directors' opinion:

- the attached financial statements and notes thereto comply with the Corporations Act 2001, Australian Accounting Standard AASB 134 'Interim Financial Reporting', the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes thereto give a true and fair view of the consolidated entity's financial position as at 31 December 2010 and of its performance for the financial half-year ended on that date; and
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 303(5) of the Corporations Act 2001.

On behalf of the directors

Matthew Mellor

Director and Chief Executive Officer

Bob Campbell Chairman

Range

28 February 2011

Sydney



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## Report on the Half-Year Financial Report

We have reviewed the accompanying half-year financial report of Adcorp Australia Limited, which comprises the statement of financial position as at 31 December 2010, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the half-year end or from time to time during the half-year.

#### Directors' Responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal controls as the directors determine are necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2010 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of Adcorp Australia Limited and the entities it controlled during the half-year, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is referred to in the Directors' Report. We confirm that the Auditor's Independence Declaration would be in the same terms if given to the directors as at the time of this auditor's report.



#### Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Adcorp Australia Limited is not in accordance with the *Corporations Act 2001*, including:

- a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2010 and of its performance for the half-year ended on that date; and
- b) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

Ernst + Yang
Ernst & Young

John Robinson Partner

Sydney

28 February 2011